



The Values that Count



2008 ANNUAL REPORT



Financial Information

(as of December 31, 2008)

STAFF & VOLUNTEERS

• Full-time Staff	192
• Part-time Staff	1,520
• Board & Policy Volunteers	168
• Program & Service Volunteers	1,360

PROGRAMS DURING 2008

Serving over 100,000 people:

Branch Programs	# of People
Aquatics	20,642
Child Care & After School Care	5,035
Day & Sports Camps	17,942
Fitness & Health Enhancement	11,400
Sports & Recreation	11,454
Housing	480

Resource Center Programs	# of People
Health Enhancement	2,713
Informal Education	19,875
Community Service Leadership	8,123
Special Populations Education	4,033

Camp Tockwogh Programs	# of People
Resident Camp	1,554
Conference Services	5,948

FINANCES (unaudited)

Operating Revenue	\$35,221,000
Program Revenue	\$12,693,000
Membership Fees	\$18,909,000
Government Grants	\$ 2,270,000
United Way	\$ 372,000
Contributions	\$ 656,000
Endowment Income	\$ 303,000
Operating Expenses	\$35,221,000
Total Endowment Principal	\$ 6,288,000

FINANCIAL ASSISTANCE

The YMCA of Delaware awarded \$2,520,573 in financial assistance during 2008 in the areas of:

Programs

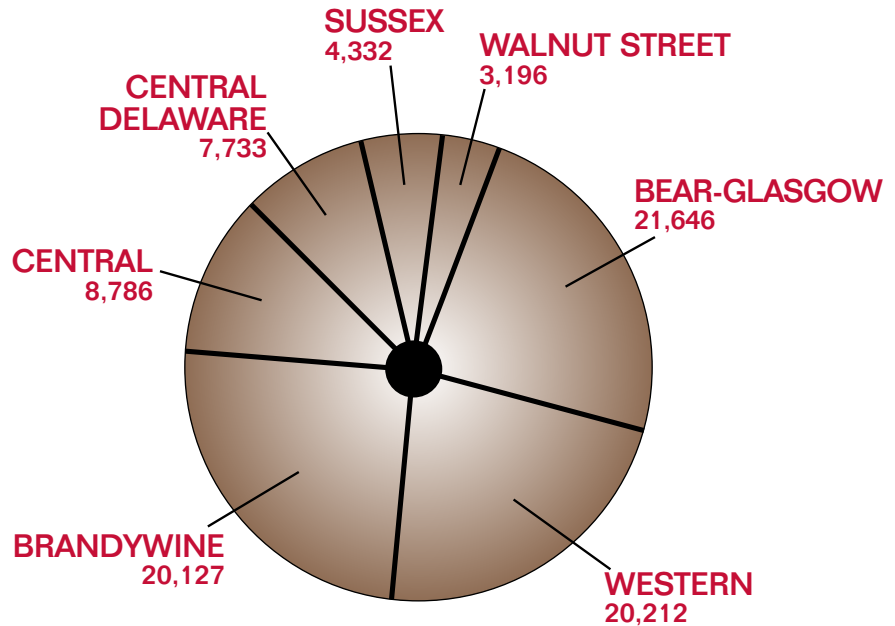
3,838 scholarships totalling \$1,057,056

Memberships

3,132 people received \$1,463,517

ANNUAL GIVING

3,513	gifts made to the Strong Kids Campaign
115	people designated gifts through United Way
5	gifts to endowed funds



TOTAL MEMBERSHIP AT ALL BRANCHES = 86,032 INDIVIDUAL PEOPLE



Delaware Governor Jack Markell stands beside 2009 Youth in Government Governor Sudi Green at the governor's official residence following a breakfast meeting with the model legislator's leadership. The other student leaders are (left to right) Olivia Lucas, speaker of the House; Allaire Stritzinger, chief clerk of the House; Marcus Smith, YIG Observer editor; Duncan McNeil, secretary of the Senate; and Giehti Christian, president of the Senate.

Our Mission

The YMCA of Delaware is an association of people of all ages, ethnic groups and religious affiliations that strives to cultivate the human potential, self-esteem and dignity of all people. Our organization exists to develop and practice the Christian principles of love, caring, inclusiveness, justice and peace ... and to enrich the emotional, physical and social life of all individuals, families and our community.



Association Office

100 W. 10th Street, Suite 1100
Wilmington, DE 19801
302-221-YMCA

Board of Directors

- James McC. Geddes**, Chairman
- Joseph E. Johnson**, Vice Chairman
- Lynn C. Jones**, Vice Chairman
- Willie F. Henry, Jr.**, Vice Chairman
- Linda B. West**, Treasurer
- Arkan Say**, Secretary

- John G. Armistead**
- Robert E. Buccini**
- William C. Carpenter, Jr.**
- Stephen P. Clark**
- Bruce H. Colbourn**
- Bill Combs**
- Timothy Crawl-Bey**
- James H. Erskine, III**
- William J. Farrell, II**
- Robert Hawkins**
- David A. Juliano**
- Glenn L. Kocher**
- Elizabeth M. McGeever**
- Roy A. Roper**
- Debra Shears**
- Lee Sparks, IV**
- David W. Spartin**
- John P. Stafford**
- John Thompson**
- Donald J. Van Sciver**
- Enid Wallace-Simms**

Association Staff

- Michael P. Graves**
President
- James D. Kelly**
Vice President of Operations
- Louis H. Coxe V**
Vice President of Finance &
Information Systems
- Sheronda Phillips**
Vice President of Human Resources
- Jon V. Knorr**
Vice President of Development

Bear-Glasgow Family YMCA

351 George Williams Way, Newark, 302-836-YMCA
Val Siktar, Executive Director
Debra Shears, Board Chair

Brandywine YMCA

3 Mount Lebanon Road, Wilmington, 302-478-YMCA
James Ryan, Group Vice President/Executive Director
John Thompson, Board Chair

Central YMCA

501 West Eleventh Street, Wilmington, 302-254-YMCA
Jack Booker, Executive Director
Timothy Crawl-Bey, Board Chair

Central Delaware YMCA & Aquatic Center

1137 South State Street, Dover, 302-346-YMCA
Rick Gould, Executive Director
John Armistead, Board Chair

Sussex Family YMCA

105 Church Street, Rehoboth Beach, 302-296-YMCA
Terry Rasberry, Executive Director
Donald Van Sciver, Board Chair

Walnut Street YMCA

1000 North Walnut Street, Wilmington, 302-472-YMCA
Jack Booker, Executive Director
Timothy Crawl-Bey, Board Chair

Western Family YMCA

2600 Kirkwood Highway, Newark, 302-709-YMCA
Terry Mullan, Executive Director
Stephen P. Clark, Board Chair

YMCA Camp Tockwogh

24370 Still Pond Neck Road, Worton, MD, 800-331-CAMP
Elizabeth Staib-King, Executive Director
Bill Combs, Board Chair

YMCA Resource Center of Delaware

100 West Tenth Street, Suite 901, Wilmington, 302-571-6975
Michael McIntyre, Executive Director
Roy Roper, Board Chair

www.ymcade.org



If you designated the
YMCA of Delaware
with your contribution ...

thanks for
your support!

Dear YMCA Members & Friends,

Over the last 12 months, we've been reminded of how much can change in the course of a year. Our mission requires us to look beyond short-term trends to sustain growth while remaining true to our pledge to serve all.

Because of the diversity of services we provide – child care, sports programs, swim lessons, leadership development and many more, it is easy to overlook that the YMCA of Delaware is, first and foremost, a charitable organization, making a positive social impact throughout Delaware.

In 2008 we opened the Bear - Glasgow Family YMCA. The community impact has been thrilling. The Western Family YMCA also opened a multi-pool outdoor complex; for decades it will provide greater capacity to teach children the critical life skill of swimming plus offer a relaxing environment for families.

Growth has not been in facilities alone. Sponsors stepped forward to make it possible to provide free swim lessons to hundreds of youths in Rehoboth Beach and Wilmington's inner city. Likewise, a donor made it possible for dozens of foster children to experience weeks at Camp Tockwogh.

YMCA Resource Center programs have worked with at-risk youth through outreach programs like the Brandywine Peer Court and the Public Defender Project. The Resource Center also teach leadership skills to middle school kids.

Strong communities require strong families. The YMCA is the state's second largest provider of Purchase of Care (POC) child care services. The Y also provides support for foster families and foster kids as they "age-out" of state protection at age 18.

As part of Activate America – the YMCA's national effort to impact the alarming rise in obesity and sedentary lifestyles of today's families – we are focusing on creating a YMCA experience where members receive the personal support they need to begin and maintain a healthier lifestyle.

We offer housing at our Central YMCA to helps up to 180 men achieve financial and social stability.

We will continue to provide membership and program services regardless of one's ability to pay. In 2008 we provided \$2.5 million in financial assistance for these services.

During such uncertain times, it is more important than ever that our friends and neighbors can rely on the YMCA to provide stability, continuity and socially relevant services for individuals and families, just as we have since 1889. These are the values that count.

Yours in the YMCA Spirit,



Michael P. Graves
President, YMCA of Delaware



James McC. Geddes
Chair, YMCA of Delaware Board of Directors

\$2.5

million in financial assistance was awarded to YMCA of Delaware Full and Program members in 2008. This amount represents the "scholarships" given in all program areas like after school care, swim lessons and resident camp, plus membership and outreach programs. Financial assistance to our community is at the core of our mission-driven work, creating access to the YMCA for all.



580

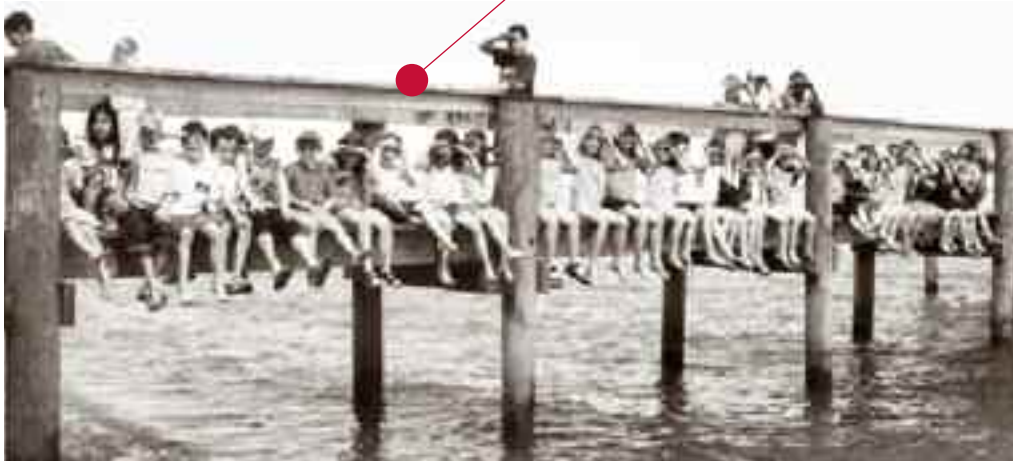
hot meals are served each week at our two downtown branches' preschool programs. The children, as young as six weeks old, are nurtured and cared for in a safe, loving environment in age-appropriate classrooms. Breakfast and lunch are served right in the classrooms.



1,000+

children spend their summer days at a YMCA of Delaware day camp. Campers, who range in age from preschoolers to young teens enjoy activities, field trips, pool time and events. Infused with YMCA character values, our camps are offered at seven of our branches. Popular specialty camps include circus camp, tennis camp, outdoor survival camp, young chef camp, and video games and trading card camp.

The Values that C



4

hours of monthly in-service training are required of YMCA of Delaware full-time lifeguards. Hands-on training covers artificial respiration, CPR, first aid, rescue techniques and scenarios, spinal injury management and more. For YMCA Camp Tockwogh alone, lifeguard safety training and certification totals 2,500 hours over the course of the summer. This focus on safety supports campers as they “unplug,” try new things, learn lifelong skills and have fun!

4

before school sites in Delaware are operated by the YMCA. These programs, which are licensed by the state and meet Delaware's standards, are a positive role model for children's values, and are all part of the YMCA.



16

pools are in operation at YMCA of Delaware branches, including 7 outdoor pools. More than just beautiful "amenities," these pools are where children and adults learn to swim, lifeguards earn their certification, and YMCA and high school swim teams practice and compete. People of all ages and abilities enjoy water fitness classes, swimming laps and simply relaxing to maintain their physical and mental health.

Count



8,487

kids in youth sports programs learn to focus on healthy competition, team building, individual development, a positive self-image, a sense of fair play, and mutual respect for others. Sports programs cultivate strong kids, families and communities by placing a priority on family involvement. Parents are encouraged to contribute their time as volunteer coaches and officials, as well being their kid's greatest fan.

4

before & after school program

in Delaware are provided by the YMCA. Our programs, offered mostly in public schools, are approved by the State of Delaware and meet all city, state and federal safety requirements. Y staff are trained in CPR and First Aid, provide a safe environment, offer various activity models, character education and enriching activities throughout the day's play at



9.7%

of Y members receive subsidies on their monthly membership rate through our Open Doors program, allowing families and individuals to use our facilities at all of our branches.



1/10

of Delaware's population

are YMCA of Delaware Full Members – 86,000. Our members count on the YMCA as part of their life in health and wellness, child care and youth programs.